



NEWS RELEASE

RICHMOND DISTRICT OFFICE

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THE U.S. SMALL BUSINESS ADMINISTRATION WILL CONDUCT A SYMPOSIUM FOR SMALL BUSINESS OWNERS AT BEULAH BAPTIST CHURCH

RICHMOND, VA – Beulah Baptist Church will host the U.S. Small Business Administration's Small Business Symposium on Saturday, April 25, 2009, from 8:30 a.m. to 12:45 p.m. at Beulah Baptist Church, 5216 Arcadia Road, Woodford, VA. The symposium, targeting new and existing business owners in the Rappahannock region, is free to the public but pre-registration is recommended.

You can register for the symposium by contacting James Williams of the SBA by calling (804) 771-2400, ext. 123 or email him at: james.williams@sba.gov.

Symposium topics will include: Understanding the SBA 8(a) Program, Elements of Proposal Writing-Pricing for Profit, Funding Your Big Idea, How to Market Your Business and Stay in Business, Franchise 101-Beyond McDonald's, and 7 Essential Behaviors for Getting Things Done-The Building Blocks of Execution. These workshops provide an opportunity for all business owners, regardless of whether they are start-up businesses or existing operations, to obtain valuable information that will help them become more profitable.

"The SBA helps small businesses succeed in three primary ways, access to capital, counseling and training and federal procurement," said Ron Bew, District Director of the SBA's Richmond District Office. "The economy of America depends on strong small businesses and this Symposium addresses many factors that can contribute to helping small business return to prosperity."

Beulah Baptist Church is hosting this symposium under the President's Faith-based and Community Organization Initiative. "We are excited about the opportunity to partner with the SBA in this important initiative. Helping businesses grow is a part of our commitment to economic empowerment; not just for the Beulah Baptist Church community, but for our community at large," said Rev. Dr. Nathaniel Young, Pastor of Beulah Baptist Church.

Faith-Based and Community organizations across the country have taken advantage of the SBA's programs and services. These and other grass-roots organizations have a long history of providing essential services to people throughout the United States and the goal is to remove traditional barriers and create a "level playing field" for business owners within faith-based and other community organizations.

The SBA's goal is to maintain and strengthen the nation's economy by aiding, counseling, assisting and protecting the interests of small businesses and by helping families and businesses recover from national disasters. Visit our website www.sba.gov/va for more information about the SBA's programs and services.

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Small Business Administration/ Beulah Baptist Church
“SUCCESS” Small Business Symposium

Beulah Baptist Church
5216 Arcadia Road
Woodford, VA 22580
April 25, 2008

Registration Form

Complete and Email to: james.williams@sba.gov
or Fax to (202) 481-2326

Name: _____
Address: _____
City: _____ State: _____ Zip Code: _____
Name of Business: (if in business) _____
Business Phone: _____
Email Address: _____

Register early!! Seating may be limited

8:30 a.m. – 9:30 a.m.

Welcome and Guest Speaker

Principles for Conducting Business-A Biblical Perspective

Mary Grate-Pyos, MBA

Financially Focused, Inc.

9:35 a.m. – 10:35 a.m.

Please check which Workshops you plan to attend:

_____ **How to Market Your Business and Stay in Business**
Joyce M. Parker-Johnson, MBA, Abaca Business Plans, Inc

_____ **7 Essential Behaviors for Getting Things Done – The Building Blocks of Execution**
Rippert Roberts, Jr., Advanced Organizational Consulting, LLC

10:40 a.m. – 11:40 a.m.

_____ **Elements of Proposal Writing – Pricing for Profit**
Mary Brown, Bestbossradio.com, Radio Host

_____ **Franchise 101: Beyond McDonald's**
Robin Smith, The Entrepreneur's Source

11:45 a.m. – 12:45 a.m.

_____ **Understanding the SBA 8(a) Minority Business Program**
Michael V. Perch, Government Systems, Inc.

_____ **Funding Your Big Idea**
Dr. Miles K. Davis, The Prosperity Fund, LLC

Workshops are provided by the U.S. Small Business Administration